





Real value in a changing world

## Novartis KeeGuard Railing Installation

October, 2012







## **Company Roles**

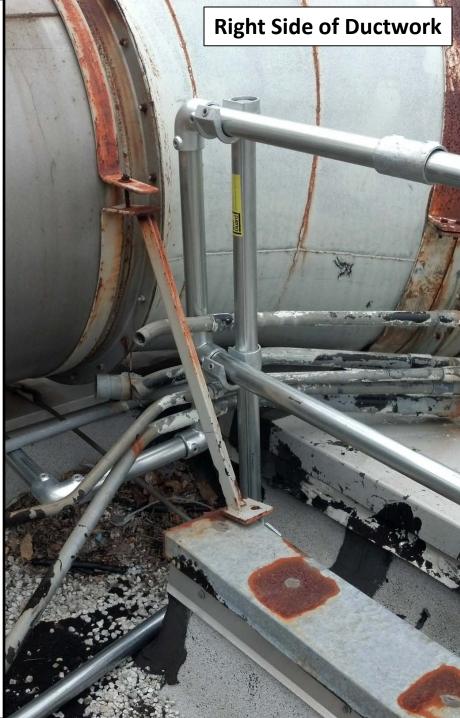
- <u>Kee Safety</u>: Manufactured and delivered KeeGuard Railing systems
- <u>DYAMI</u>: Architect firm that worked with the client and specified KeeGuard
- Jones Lang LaSalle: Onsite facility maintenance contractors who organized the fall protection project
- Novartis: The end user requiring fall protection on their facility
- <u>Structure Tone</u>: Onsite general contractor that was set up as Novartis vendor. Actually issued the PO to Kee Safety.
- **Elk River Industries**: Installed the railing

## **Project Details**

- First site visit: 8/1/2012
- **PO received**: 9/25/2012
- **Final Project Value**: \$192,460.38
- Project location: Suffern, NY







## Kee<sup>®</sup> Safety

